

SIN HENG HEAVY MACHINERY LIMITED AND ITS SUBSIDIARIES

 Unaudited Full Year Financial Statements Announcement
 For The Financial Year Ended 30 June 2011

1(a)(i) A statement of comprehensive income (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	Group			Group		
	4Q FY2011	4Q FY2010	Increase/ (Decrease)	12 Months ended 30/06/2011	12 Months ended 30/06/2010	Increase/ (Decrease)
	S\$'000	S\$'000	%	S\$'000	S\$'000	%
Revenue	34,005	35,158	(3.3%)	106,929	136,757	(21.8%)
Cost of sales	(28,723)	(30,830)	(6.8%)	(90,037)	(113,803)	(20.9%)
Gross profit	5,282	4,328	22.0%	16,892	22,954	(26.4%)
Other operating income	631	200	215.5%	3,192	1,520	110.0%
Selling expenses	(578)	(336)	72.0%	(1,234)	(1,247)	(1.0%)
Administrative expenses	(1,896)	(2,518)	(24.7%)	(7,494)	(7,684)	(2.5%)
Other operating expenses	(152)	(720)	(78.9%)	(985)	(956)	3.0%
Finance costs	(341)	(217)	57.1%	(1,185)	(796)	48.9%
Share of results of associate	394	(3)	NM	572	956	(40.2%)
Profit before income tax	3,340	734	355.0%	9,758	14,747	(33.8%)
Income tax expense	(465)	(567)	(18.0%)	(1,679)	(2,473)	(32.1%)
Profit for the period	2,875	167	NM	8,079	12,274	(34.2%)
Total profit attributable to:						
Owners of the company	2,874	167	NM	8,078	12,274	(34.2%)
Non controlling interest	1	-	NM	1	-	NM
	2,875	167	NM	8,079	12,274	(34.2%)
Other comprehensive income:						
Fair value gain/(loss) on available-for-sale investment	(48)	(75)	(36.0%)	80	177	(54.8%)
Transfer to profit and loss on disposal of available for sales investments	-	-	NM	(76)	72	(205.6%)
Exchange difference on translation of foreign operations	40	-	NM	(51)	-	NM
Total other comprehensive income, net of tax	(8)	(75)	(89.3%)	(47)	249	(118.9%)
Total comprehensive income for the year attributable to owners of the Company	2,867	92	NM	8,032	12,523	NM
Total comprehensive income attributable to:						
Owners of the company	2,866	92	NM	8,031	12,523	(35.9%)
Non controlling interest	1	-	NM	1	-	NM
	2,867	92	NM	8,032	12,523	(35.9%)

1(a)(ii) Notes to consolidated statement of comprehensive income

Profit after tax was stated after
(charging)/ crediting :-

	Group			Group		
	4Q FY2011	4Q FY2010	Increase/ (Decrease)	12 Months ended 30/06/2011	12 Months ended 30/06/2010	Increase/ (Decrease)
	S\$'000	S\$'000	%	S\$'000	S\$'000	%
Depreciation of property, plant and equipment	(1,858)	(2,655)	(30.0%)	(7,005)	(9,896)	(29.2%)
Currency exchange gain/(losses)- net	(350)	(224)	56.3%	(320)	(146)	119.2%
Net gain on disposal of plant and equipment	-	-	NM	141	31	354.8%
Loss on disposal of available-for-sale investment (Quoted shares)	-	92	(100.0%)	281	55	410.9%
Interest income	31	-	NM	46	-	NM
Interest expense	(341)	(217)	57.1%	(1,185)	(796)	48.9%
Fair value gain/(loss) on derivative financial instruments	388	(290)	(233.8%)	95	(210)	(145.2%)

Denotes: NM - not meaningful

1(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at end of the immediately preceding financial year.

STATEMENT OF FINANCIAL POSITION

	The Group		The Company	
	As at 30/6/2011 S\$ '000	As at 30/6/2010 S\$ '000	As at 30/6/2011 S\$ '000	As at 30/6/2010 S\$ '000
ASSETS				
Current assets				
Cash and bank balances	18,641	23,009	10,421	21,326
Trade receivables	29,612	15,895	38,113	16,372
Other receivables	2,699	1,905	5,191	2,624
Derivative financial instruments	149	54	149	54
Inventories	8,025	8,715	7,501	7,780
Total current assets	59,126	49,578	61,375	48,156
Non-current assets				
Trade receivables	-	870	-	870
Other receivables	107	247	107	247
Property, plant and equipment	91,973	77,414	76,508	66,839
Investment in subsidiaries	-	-	335	335
Investment in associates	4,997	2,307	2,618	500
Available-for-sale investments (Quoted shares)	642	855	642	850
Other assets	10	10	10	10
Total non-current assets	97,729	81,703	80,220	69,651
Total assets	156,855	131,281	141,595	117,807
LIABILITIES AND EQUITY				
Current liabilities				
Bills payable	29,110	14,371	29,110	14,371
Current portion of bank loan	-	304	-	304
Trade payables	1,779	1,972	1,942	1,859
Other payables	4,231	4,903	3,736	4,732
Current portion of finance leases	12,771	9,611	12,764	9,605
Income tax payable	1,242	596	925	401
Total current liabilities	49,133	31,757	48,477	31,272
Non-current liabilities				
Bank loan	-	379	-	379
Finance leases	15,001	10,374	14,980	10,345
Deferred tax liabilities	5,709	5,256	4,907	4,497
Total non-current liabilities	20,710	16,009	19,887	15,221
Total liabilities	69,843	47,766	68,364	46,493
NET ASSETS	87,012	83,515	73,231	71,314
Capital and reserves				
Share capital	23,969	23,969	23,969	23,969
Retained earnings	63,112	59,629	49,340	47,410
Translation reserve	(51)	-	-	-
Fair value reserve	(78)	(83)	(78)	(65)
	86,952	83,515	73,231	71,314
Non-controlling interest	60	-	-	-
Total Equity	87,012	83,515	73,231	71,314
Total liabilities and equity	156,855	131,281	141,595	117,807

1(b)(ii) Aggregate amount of group's borrowings and debt securities

	As at 31/06/2011		As at 30/06/2010	
	Secured	Unsecured	Secured	Unsecured
Amount repayable in one year or less, or on demand	12,771	-	9,915	-
	As at 31/06/2011		As at 30/06/2010	
	Secured	Unsecured	Secured	Unsecured
Amount repayable after one year	15,001	-	10,753	-

Details of any collateral

The finance lease obligations of S\$ 27.7 million are secured over plant and equipment of the Group with carrying value of S\$53.4 million

1 (c) Cash flow statement (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year

	Group		Group	
	4Q FY2011	4Q FY2010	12 Months ended 30/06/2011	12 Months ended 30/06/2010
	S\$'000	S\$'000	S\$'000	S\$'000
Operating activities				
Profit before income tax	3,340	734	9,758	14,747
Adjustments for:				
Property, plant and equipment written off	-	119	40	119
Unrealised exchange loss/(gain) from derivative financial instruments	(388)	290	(95)	210
Share of associate's results	(394)	3	(572)	(956)
Depreciation of property, plant & equipment	1,858	2,655	7,005	9,896
Interest expense	341	217	1,185	796
Interest income	(31)	-	(46)	-
Net forex exchange adjustment	(56)	(21)	(118)	(21)
Bad debt written off	-	-	-	20
(Gain)/Loss on disposal of available-for-sale investment	-	(92)	(281)	(55)
(Gain)/Loss on disposal of property, plant and equipment	-	-	(141)	(31)
Operating cash flows before movements in working capital	4,670	3,905	16,735	24,725
Trade receivables	(6,036)	(1,228)	(12,873)	(3,968)
Other receivables and prepaid expenses	(996)	1,811	(680)	(588)
Inventories	8,619	(5,059)	(8,066)	(13,189)
Trade payables	(287)	(173)	211	392
Other payables	2,099	9,472	(665)	2,310
Cash generated from operations	8,069	8,728	(5,338)	9,682
Income tax paid	23	257	(495)	(1,157)
Net cash used in operating activities	8,092	8,985	(5,833)	8,525
Investing activities				
Proceeds from available-for-sales investments	-	(20)	499	243
Interest received	31	-	46	-
Purchase of property, plant and equipment	(2,583)	(5,488)	(10,206)	(9,642)
Fixed deposit pledged to bank	-	-	-	91
Proceeds from disposal of property, plant and equipment	28	39	299	244
Investment in associated company	-	-	(2,118)	-
Net cash used in investing activities	(2,524)	(5,469)	(11,480)	(9,064)
Financing activities				
Proceeds from issuance of share to non-controlling Interest	61	-	61	-
Bill payables	(3,330)	1,815	14,738	3,422
Dividend paid	(2,068)	(2,068)	(4,596)	(17,068)
Interest paid	(341)	(217)	(1,185)	(796)
Repayment of obligations under finance leases	(4,580)	(2,945)	(15,153)	(9,322)
Proceeds from finance leases	4,096	2,594	19,768	17,166
Repayment of bank loans	-	(76)	(2,731)	(304)
Proceeds from bank loan	-	-	2,048	-
Proceeds from issue of new shares, net of direct expenses	-	(15)	-	22,111
Net cash from/ (used in) financing activities	(6,162)	(912)	12,950	15,209
Net increase/(decrease) in cash and cash equivalents	(594)	2,604	(4,363)	14,670
Cash and cash equivalents at beginning of the period (Note)	19,240	20,405	23,009	8,339
Effects of exchange rate changes on the balance of cash held in foreign currencies	(5)	-	(5)	-
Cash and cash equivalents at end of the period	18,641	23,009	18,641	23,009

1(d)(i) A statement for (the issuer and the group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

<u>The Group</u>	<u>Attributable to owners of the Company</u>					
	Share capital	Fair value reserve	Translation Reserve	Retained earnings	Non controlling interest	Total equity
	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000
Balance at 1 July 2010	23,969	(83)	-	59,629	-	83,515
Dividend	-	-	-	(2,528)	-	(2,528)
Total comprehensive income for the period	-	53	(91)	5,204	-	5,166
Non-controlling interest arising from acquisition of subsidiary	-	-	-	-	-	-
Balance at 31 March 2011	23,969	(30)	(91)	62,305	-	86,153
Balance at 1 April 2011	23,969	(30)	(91)	62,305	-	86,153
Dividend	-	-	-	(2,068)	-	(2,068)
Total comprehensive income for the period	-	(48)	40	2,875	(1)	2,866
Non-controlling interest arising from acquisition of subsidiary	-	-	-	-	61	61
Balance at 30 June 2011	23,969	(78)	(51)	63,112	60	87,012
Balance at 1 July 2009	1,858	(332)	-	64,423	-	65,949
Issue of new shares pursuant to initial public offering ("IPO")	22,880	-	-	-	-	22,880
Capitalised of direct expenses relating to issue of new shares pursuant to IPO	(754)	-	-	-	-	(754)
Dividend	-	-	-	(15,000)	-	(15,000)
Total comprehensive income for the period	-	324	-	12,107	-	12,431
Balance at 31 March 2010	23,984	(8)	-	61,530	-	85,506
Balance at 1 April 2010	23,984	(8)	-	61,530	-	85,506
Issue of new shares pursuant to initial public offering ("IPO")	-	-	-	(2,068)	-	(2,068)
Capitalised of direct expenses relating to issue of new shares pursuant to IPO	(15)	-	-	-	-	(15)
Dividend	-	-	-	-	-	-
Total comprehensive income for the period	-	(75)	-	167	-	92
Balance at 30 June 2010	23,969	(83)	-	59,629	-	83,515
<u>The Company</u>						
	Share capital	Fair value reserve	Translation Reserve	Retained earnings	Non controlling interest	Total equity
	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000
Balance at 1 July 2010	23,969	(65)	-	47,410	-	71,314
Dividend	-	-	-	(2,528)	-	(2,528)
Total comprehensive income for the period	-	35	-	4,362	-	4,397
Balance at 31 March 2011	23,969	(30)	-	49,244	-	73,183
Balance at 1 April 2011	23,969	(30)	-	49,244	-	73,183
Dividend	-	-	-	(2,068)	-	(2,068)
Total comprehensive income for the period	-	(48)	-	2,164	-	2,116
Balance at 30 June 2011	23,969	(78)	-	49,340	-	73,231
Balance at 1 July 2009	1,858	(314)	-	55,318	-	56,862
Issue of new shares pursuant to initial public offering ("IPO")	22,880	-	-	-	-	22,880
Capitalised of direct expenses relating to issue of new shares pursuant to IPO	(754)	-	-	-	-	(754)
Dividend	-	-	-	(15,000)	-	(15,000)
Total comprehensive income for the period	-	342	-	8,903	-	9,245
Balance at 31 March 2010	23,984	28	-	49,221	-	73,233
Balance at 1 April 2010	23,984	28	-	49,221	-	73,233
Issue of new shares pursuant to initial public offering ("IPO")	-	-	-	-	-	-
Capitalised of direct expenses relating to issue of new shares pursuant to IPO	(15)	-	-	-	-	(15)
Dividend	-	-	-	(2,068)	-	(2,068)
Total comprehensive income for the period	-	(93)	-	257	-	164
Balance at 30 June 2010	23,969	(65)	-	47,410	-	71,314

1(d)(ii) Details of any changes in the company's share capital arising from right issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all outstanding convertibles, as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

For the period ended 30 June 2011, there were no changes in the Company's share capital.

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

	<u>30/06/2011</u>	<u>30/06/2010</u>
Total number of issued ordinary shares	459,640,000	459,640,000

1(d)(iv) A statement showing all sales, transfers, disposal, cancellation and /or use of treasury shares as at the end of the current financial period reported on.

Not applicable.

2. Whether the figures have been audited or reviewed and in accordance with which auditing standard.

The figures presented are not audited nor reviewed by the Company's Auditor.

3. Whether the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter)

Not applicable.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The accounting policies and methods of computation applied by the Group are consistent with those used in its most recently audited financial statements except for change in group depreciation estimates.

Management reviews the estimated useful lives of property, plant and equipment on a regular basis. The group exercise judgement in estimating the useful lives and residual value of depreciable assets, after considering the actual condition of its property, plant and equipment, industry standards and the depreciation estimates used by comparable companies. As of July 1, 2010, the management revised the useful lives of its cranes from its present useful life from 8 years to 15 years in order to align this to industry practice. As a result of this change, the Group depreciation expense was reduced by approximately S\$5m for YTD FY2011.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

Other than the above change in group depreciation estimates, there are no other changes in the existing accounting policies and methods of computation.

6. Earnings per ordinary share of the group for the current period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

	Group		Group	
	4Q FY2011	4Q FY2010	12 Months ended 30/06/2011	12 Months ended 30/06/2010
EPS based on weighted average number of ordinary shares in issue (cents)	0.63	0.04	1.76	3.01
On a fully diluted basis (cents)	0.63	0.04	1.76	3.01
Weighted average number of ordinary shares in issue	459,640,000	407,322,192	459,640,000	407,322,192

There were no potential dilutive ordinary shares in existence for 12 months ended 30 June 2011 & 30 June 2010.

7. Net asset value (for the issuer and group) per ordinary share based on total number of issued shares excluding treasury shares of the issuer at the end of the :-

(a) current financial period reported on; and
(b) immediately preceding financial year.

	The Group		The Company	
	30/06/2011	30/06/2010	30/06/2011	30/06/2010
Net asset value per ordinary share (cents)	18.93	18.17	15.93	15.52
Ordinary shares at the end of the current financial period and immediately preceding financial year	459,640,000	459,640,000	459,640,000	459,640,000

8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:-

(a) any significant factors that affected the revenue, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and

(b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

INCOME STATEMENT

	Group			Group		
	4Q FY2011	4Q FY 2010	% Change	12 Months ended 30/06/2011	12 Months ended 30/06/2010	% Change
	S\$'000	S\$'000		S\$'000	S\$'000	
Revenue						
Equipment rental business	9,432	7,978	18.2%	33,441	32,448	3.1%
Trading business	24,573	27,180	(9.6%)	73,488	104,309	(29.5%)
Total	34,005	35,158	(3.3%)	106,929	136,757	(21.8%)

The Group registered total revenue of about \$34.0m for 4Q FY2011 (and about \$106.9m for 12 months FY2011), which was 3.3% lower than the corresponding period of the prior 4Q FY2010 (and 21.8% lower than 12 months FY2010). The decrease in total revenue was mainly due to lower Trading revenue.

Revenue from Equipment Rental business increased by about 18.2% to approximately \$9.4m for 4Q FY2011 and increased by about 3.1% to approximately \$33.4m for the 12 months FY2011, as compared to the respective prior periods. This was mainly due to improved contributions from overseas subsidiaries and the expanded fleet size in the period 4Q FY2011. This helped to offset the generally lower rental rates due to strong competition in the local market and fewer major projects.

Revenue from Trading business decreased by about 9.6% to approximately \$24.6m for 4Q FY2011 and decreased by about 29.5% to approximately \$73.5m for the 12 months FY2011, as compared to the respective prior periods, due to smaller tonnage cranes being traded and lower volume sales.

Gross Profit

	Group			Group		
	4Q FY2011	4Q FY 2010	% Change	12 Months ended 30/06/2011	12 Months ended 30/06/2010	% Change
	S\$'000	S\$'000		S\$'000	S\$'000	
Equipment rental business	3,209	1,689	90.0%	10,957	9,553	14.7%
Trading business	2,073	2,639	(21.4%)	5,935	13,401	(55.7%)
	5,282	4,328	22.0%	16,892	22,954	(26.4%)

The Group registered total gross profit of about \$5.3m for 4Q FY2011 (and about \$16.9m for 12 months FY2011), which was 22.0% higher than the corresponding period of the prior 4Q FY2010 (but was about 26.4% lower than the prior 12 months FY2010). The increase in total gross profit for the period 4Q FY2011 was mainly due to higher contributions from rental business. The lower total gross profit for 12 months FY2011 was mainly due to lower trading gross profit for the year.

Gross profit for Equipment Rental business in 4Q FY2011 increased by 90.0% to approximately \$3.2m as compared to 4Q FY2010. This was mainly due to the higher rental revenue, improved contributions from overseas subsidiaries and an expanded fleet size. For the period 12 months FY2011, the gross profit improvement from Equipment Rental was smaller and about 14.7% higher at approximately \$10.9m as compared to 12 months FY2010. This was mainly due to the lower gross profits of the past nine months of FY2011.

Gross profit from Trading business decreased by about 21.4% to approximately \$2.1m for 4Q FY2011 and decreased by about 55.7% to approximately \$5.9m for the 12 months FY2011, as compared to the respective prior periods. This was mainly attributed to lower sales volume and smaller tonnage capacity cranes traded.

Profit before tax

The Group's profit before tax increased by 355.0% to approximately \$3.3m in 4Q FY2011 (but was 33.8% lower at approximately \$9.8m for the 12 months FY2011).

The increase in profit before tax for 4Q FY2011 was mainly due to :

- (a) higher gross profit for the period 4Q FY2011,
- (b) higher other operating income from repair, service and spare parts,
- (c) lower administrative expenses from relatively lower staff related costs.
- (d) lower other operating expenses from lower foreign exchange differences for this quarter

For the 12 months FY2011, profit before tax was lower mainly due to:

- (a) lower gross profit
- (b) higher interest expense from the increase in fixed asset under hire purchase financing and trade financing under bill payables
- (c) lower profit from an associate company

STATEMENT OF FINANCIAL POSITION

Current assets

As at 30 Jun 2011, total current assets amounted to approximately \$59.1m or 37.7% of our total assets. Current assets comprises mostly of cash and bank balances, trade receivables and inventories. Total current assets increased about \$9.5m as compared to the prior year, mostly from higher trade receivables. The increase in trade receivables was mainly due to the sales of inventory cranes towards the end of this reporting period.

The Group's liquidity remains relatively healthy with cash and bank balances of about \$18.6m.

Non-current assets

As at 30 Jun 2011, non-current assets amounted to approximately \$97.7m or 62.3% of our total assets. Non-current assets comprises mostly of fixed assets and investments. Total non-current assets increased about \$16.0m compared to last year, mostly from higher fixed assets and investment in associates.

Fixed assets or property, plant and equipment increased about \$14.6m in line with the equipment rental fleet expansion and renewal during the period.

Investment in associates increased about \$2.7m mainly due to the acquisition of 30% equity stake in Sinolion Group Holdings Pte Ltd for a cash consideration of \$2.1 million on 29 September 2010 and share of result from an associate company SongCheong Engineering Pte Ltd.

Current liabilities

As at 30 Jun 2011, current liabilities amounted to about \$49.1m or 70.3% of our total liabilities. Current liabilities comprises mostly of bills payables and current portion of finance leases. Total current liabilities increased about \$17.4m as compared to last year. Bills payable was about S\$14.7m higher in line with the higher inventory crane sales towards the end of this reporting period. Current portion of finance leases increased about \$3.2m in line with the increase in fixed assets from expansion and renewal of our equipment rental fleet.

Non-current liabilities

As at 30 Jun 2011, non-current liabilities amounted to approximately \$20.7m or 29.7% of our total liabilities. Non-current liabilities comprises mostly of non-current portion of finance leases and deferred tax. Total non-current liabilities increased about \$4.7m as compared to last year, mainly from the higher non current portion of finance lease, in line with the increase in current portion of finance leases as mentioned above to fund the expansion and renewal of our equipment rental fleet.

Equity

The Group's equity increased from \$83.5 million to \$87.0m as at 30 Jun 2011 mainly due to the comprehensive income generated for 12 months FY2011, after netting off against two dividend payments of about S\$2.5m in November 2010 and S\$2.1m in April 2011.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

There was no forecast, or any prospect statement previously disclosed to shareholders.

10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

The global economy continues to be uncertain and volatile, especially in the US, Europe and Japan. The local equipment rental industry remains competitive and the trading business environment continue to face challenges as the customers remain cautious due to the uncertainties in the global economy.

Moving forward into the new financial year, the Group will continue to maintain active and tight management control of its respective businesses and continue to expand the overseas markets to increase its revenue base.

11. Dividend

(a) Current Financial Period Reported on

Any dividend declared for the current financial period reported on?

Yes.

Name of Dividend: Final

Dividend Type: Cash

Dividend Rate: 0.55 cents per ordinary shares

Tax Rate: Tax exempt (1-tier)

(b) Corresponding Period of the immediately preceding financial year

Any dividend declared for the corresponding period of the immediately preceding financial year?

Yes.

Name of Dividend: Final

Dividend Type: Cash

Dividend Rate: 0.55 cents per ordinary shares

Tax Rate: Tax exempt (1-tier)

(c) Date payable

To be advised at a later date

(d) Book closure date

To be advised at a later date

12. If no dividend has been declared / recommended, a statement to that effect.

Not applicable

Part II - ADDITIONAL INFORMATION REQUIRED FOR FULL YEAR ANNOUNCEMENT
(This part is not applicable to 1Q, 2Q, 3Q or Half Year Results)

13. Segmented revenue and results for business or geographical segments (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year.

(a) Business segments

	Equipment Rental SS'000	Trading SS'000	Total SS'000
2011			
Total revenue from external customers	33,441	73,488	106,929
Inter-segment revenue	1,361	8,887	10,248
Total revenue	<u>34,802</u>	<u>82,375</u>	<u>117,177</u>
Elimination			<u>(10,248)</u>
			<u>106,929</u>
Results			
Segment result-Gross Profit	10,957	5,935	<u>16,892</u>
Selling expenses	-	(1,234)	(1,234)
Other operating income			3,192
Administrative expenses			(7,494)
Other operating expenses			(985)
Finance costs			(1,185)
Share of results of associate			<u>572</u>
Profit before tax			9,758
Income tax expense			<u>(1,679)</u>
Reportable segment net profit for the year			<u>8,079</u>
Assets and liabilities			
Segment assets	91,973	8,025	99,998
Unallocated corporate assets			<u>56,857</u>
			<u>156,855</u>
Segment liabilities	27,772	29,110	56,882
Unallocated corporate liabilities			<u>12,961</u>
			<u>69,843</u>

	Equipment Rental SS'000	Trading SS'000	Total SS'000
2010			
Total revenue from external customers	32,448	104,309	136,757
Inter-segment revenue	796	1,451	2,247
Total revenue	<u>33,244</u>	<u>105,760</u>	<u>139,004</u>
Elimination			<u>(2,247)</u>
			<u>136,757</u>
Results			
Segment result-Gross Profit	9,553	13,401	<u>22,954</u>
Selling expenses	-	(1,247)	(1,247)
Other operating income			1,520
Administrative expenses			(7,684)
Other operating expenses			(956)
Finance costs			(796)
Share of results of associate			<u>956</u>
Profit before tax			14,747
Income tax expense			<u>(2,473)</u>
Reportable segment net profit for the year			<u>12,274</u>
Assets and liabilities			
Segment assets	77,414	8,715	86,129
Unallocated corporate assets			<u>48,562</u>
			<u>134,691</u>
Segment liabilities	19,985	14,371	34,356
Unallocated corporate liabilities			<u>13,410</u>
			<u>47,766</u>

(b) Geographical segments

	Singapore	Indonesia	Middle East	Malaysia	India	Brunei	Vietnam	Others	Total
2011									
Revenue from external customers	<u>58,075</u>	<u>30,046</u>	<u>436</u>	<u>6,218</u>	<u>372</u>	<u>6,911</u>	<u>3,349</u>	<u>1,522</u>	<u>106,929</u>
2010									
Revenue from external customers	<u>89,784</u>	<u>24,322</u>	<u>1,394</u>	<u>8,489</u>	<u>9,569</u>	<u>-</u>	<u>-</u>	<u>3,199</u>	<u>136,757</u>

Major customers information

The Group does not have revenues from transactions with a single external customer amounting to 10 per cent or more of the Group's revenues. Accordingly, no major customers information is presented.

14. In the view of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments

Not applicable

15. A breakdown of sales:-

(S\$'000)	The Group		Increase /(Decrease) %
	30/6/2011	30/6/2010	
Revenue report for first half year	45,846	71,217	(36%)
Profit after tax reported for first half year	3,938	9,935	(60%)
Revenue report for second half year	61,083	65,540	(7%)
Profit after tax reported for second half year	4,141	2,339	77%

16. A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previously full year as follows:-

(S\$'000)	Previous Full	
	Latest Full Year	Year
Total annual dividend		
Ordinary	4,596	16,596
Total:	<u>4,596</u>	<u>16,596</u>

13. Interested person transactions

Aggregate value of all interested person transactions during the financial period under review (excluding transactions less than \$100,000 and transactions conducted under shareholders' mandate pursuant to Rule 920)

Aggregate value of all interested person transactions conducted under shareholders' mandate pursuant to Rule 920 (excluding transactions less than \$100,000)

Name of Interested Person

Nil

Nil

BY ORDER OF THE BOARD

Tan Cheng Soon Don
Managing Director
26 Aug 2011